

General Information

Name:

Banco de los Trabajadores -Bantrab-

Industry:

Financial services

Location:

Avenida Reforma 6-20 Zona 9,

Guatemala, Guatemala

Website:

www.bantrab.com.gt

Guatemala's Rating

Fitch: B+ (Positiva)

Fitch: BB (Estable) Moodys: Ba1 (Estable)

Bantrab International Rating (long therm)

Moodys: B3 (Positiva)

Rating Bantrab Senior Trust:
Fitch: B+

Moodys: Caa1 Branches & ATM'S:

155 Branches

ATM's: 3,946 (16 Own and 3,929 affiliated network)

Financial Information (US\$ Million)*

	2016	2017	Q3 17	Q3 18
Total assets	2,425	2,937	2,817	3,178
Liquid Assets	919	1,205	1,129	1,391
Total net loans	1,392	1,613	1,577	1,670
Performing loans	1,407	1,615	1,579	1,670
Non Performing loans	39	48	50	34
allowance for loans	-53	-50	-52	-34
Total liabilities	2,179	2,621	2,515	2,839
Total deposits	1,909	2,337	2,223	2,545
Stockholders' Equity	246	315	302	339

Principal Annual Results (US\$ Million)*

	2016	2017	Q3 17	Q3 18
Net interest income	163	194	144	142
Total operating income	198	223	166	149
Administrative expenses	(118)	(130)	(100)	(84)
Other incomes and expenses,	(11)	(16)	(9)	(11)
Income tax	(11)	(10)	(7)	(5)
Net income	58	67	50	49

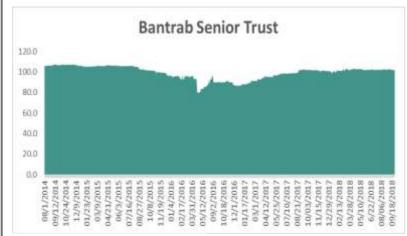
*Data expressed in US dollars. To translate from Quetzales to US dollars, the change for the final year is: Q.7.52213 for US \$ 1.00 for 2016; Q. 7.34477 for US \$ 1.00 for 2017 and for the final quarter is: Q. 7.34427 for US \$ 1.00 for September 30, 2017 and Q. 7.70206 for US \$ 1.00 for September 30, 2018, all published by the Central Bank of Guatemala www.banguat. gob.gt

Contact

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Market information



	Prices		
Last 06/29/2018	102.374		
Max 09/12/14	107.438		
Min 04/27/16	79.438		
Average	99.416		

Source: Bloomberg

Financial Indicators

	Annual		Quarter	
0: 1W.	2016	2017	Q3 17	Q3 18
A Profitability				
A.1 Return on average total assets (1)	2.5%	2.5%	1.9%	1.7%
A.2 Return on average shareholder's equity (2)	25.1%	23.6%	18.1%	15.7%
A.3 Net Interest margin (3)	7.3%	7.5%	5.7%	5.1%
B Efficiency				
B.1 Efficiency ratio ⁽⁴⁾	59.8%	58.2%	60.3%	56.5%
B.2 Operating expences/average total assets	5.0%	4.8%	3.8%	2.8%
B.3 Fees, commissions and other income/operating income (5)	22.2%	17.1%	17.1%	10.3%
C Liquity				
C.1 Liquid assets/total deposits (6)	48.2%	51.6%	50.8%	54.6%
C.2 Liquid assets/total assets (7)	37.9%	41.0%	40.1%	43.8%
C.3 Loans/total deposits	73.0%	69.0%	70.9%	65.6%
D Capitalization				
D.1 Stockholder's equity as a % of total assets	10.1%	10.7%	10.7%	10.7%
D.2 Tier 1 capital as a % of risk-weighted assets	11.9%	12.8%	13.1%	13.5%
D.3 Capital ratio ⁽⁸⁾	14.7%	17.1%	16.8%	18.0%
E Credit quality data				
E.1 Non performing loans/loans	2.7%	2.9%	3.1%	2.0%
E.2 Allowance for loan loses /loans	3.7%	3.0%	3.2%	2.0%
E.3 Allowance for loan loses /non performing loans	138.1%	103.8%	103.6%	101.7%

- (1) Net income for the period divided by the average of the end of period and end of prior period total assets.
- (2) Net income for the period divided by the average of the end of period and end of prior period total stockholders' equity (3) Financial margin divided by average interest-earning assets. Average interest-earning assets are determined on an
- (4) Refers to the period's total administrative expenses divided by the period's total operating income.
- (5) Refers to fees, commissions and other income divided by operating income.

annualized basis, based on beginning and end-of-monthly balances.

- (6) Refers to cash and cash equivalents and investments divided by total deposits.
- (7) Refers to cash and cash equivalents and investments divided by total assets.
- (8) Refers to the end of period net capital as a percentage of risk-weighted assets.