

#### **General Information**

Name:

Banco de los Trabajadores -Bantrab-

Industry:

Financial services

Location:

Avenida Reforma 6-20 Zona 9, Guatemala, Guatemala

Website:

www.bantrab.com.gt

Guatemala's Rating

Fitch: BB (Negativo) Moodys: Ba1 (Estable)

Bantrab International Rating (long therm)

Fitch: BB- (Estable)
Moodys: B3 (Positiva)
Rating Bantrab Senior Trust:

Fitch: BB-Moodys: Caa1 Branches & ATM'S:

155 Branches

ATM's: 3,946 (16 Own and 3,929 affiliated network)

#### Financial Information (US\$ Million)\*

| _                    | 2017  | 2018  | Q2 18 | Q2 19 |
|----------------------|-------|-------|-------|-------|
| Total assets         | 2,937 | 3,182 | 3,179 | 3,316 |
| Liquid Assets        | 1,205 | 1,385 | 1,387 | 1,446 |
| Total net loans      | 1,613 | 1,688 | 1,677 | 1,764 |
| Performing loans     | 1,615 | 1,692 | 1,677 | 1,768 |
| Non Performing loans | 48    | 33    | 34    | 29    |
| allowance for loans  | (50)  | (36)  | (34)  | (33)  |
| Total liabilities    | 2,621 | 2,831 | 2,847 | 2,938 |
| Total deposits       | 2,337 | 2,540 | 2,558 | 2,626 |
| Stockholders' Equity | 315   | 350   | 332   | 378   |

#### Principal Annual Results (US\$ Million)\*

| _                           | 2017  | 2018  | Q2 18 | Q2 19 |
|-----------------------------|-------|-------|-------|-------|
| Net interest income         | 194   | 193   | 95    | 115   |
| Total operating income      | 223   | 202   | 99    | 121   |
| Administrative expenses     | (130) | (108) | (62)  | (63)  |
| Other incomes and expenses, | (16)  | (21)  | (6)   | (12)  |
| Income tax                  | (10)  | (7)   | (2)   | (7)   |
| Net income                  | 67    | 66    | 29    | 39    |

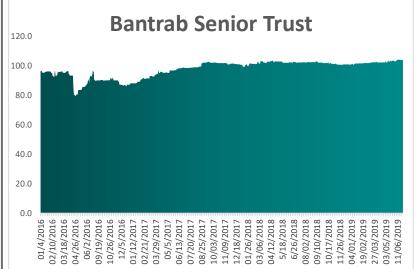
\*Data expressed in US dollars. To translate from Quetzales to US dollars, the change for the final year is: Q. 7.34477 for US \$ 1.00 for 2017; Q. 7.73695 for US \$ 1.00 for 2018 and for the final quarter is: Q. 7.49326 for US \$ 1.00 for June 30, 2018 and Q. 7.70823 for US \$ 1.00 for June 30, 2019, all published by the Central Bank of Guatemala www.banguat. gob.gt

### **Contact**

# Felipe Duarte

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# **Market information**



| Prices        |         |
|---------------|---------|
| Last 06/28/19 | 103.928 |
| Max 09/12/14  | 107.438 |
| Min 04/27/16  | 79.438  |
| Average       | 99.789  |

Source: Bloomberg

# **Financial Indicators**

| Annual |  | Quarter   | Quarter  |
|--------|--|---|--|
| 2017   | 2018   | Q2 18   | Q2 19  |
|        |  |   |  |
| 2.5%   | 2.2%   | 1.0%  | 1.2%   |
| 23.6%  | 20.4%  | 9.5%  | 11.2%  |
| 7.5%   | 6.8%   | 3.4%  | 3.7%   |
|        |  |   |  |
| 58.2%  | 53.4%  | 62.8%   | 52.0%  |
| 4.8%   | 3.5%   | 2.0%  | 1.9%   |
| 17.1%  | 9.6%   | 11.6%   | 6.2%   |
|        |  |   |  |
| 51.6%  | 54.5%  | 54.2%   | 55.1%  |
| 41.0%  | 43.5%  | 43.6%   | 43.6%  |
| 69.0%  | 66.5%  | 65.6%   | 67.2%  |
|        |  |   |  |
| 10.7%  | 11.0%  | 10.4%   | 11.4%  |
| 12.8%  | 13.3%  | 13.8%   | 14.0%  |
| 17.1%  | 18.7%  | 17.5%   | 19.3%  |
|        |  |   |  |
| 2.9%   | 1.9%   | 2.0%  | 1.6%   |
| 3.0%   | 2.1%   | 2.0%  | 1.8%   |
| 103.8% | 110.9%   | 100.6%  | 112.1%   |
|        | 2017  2.5% 23.6% 7.5%  58.2% 4.8% 17.1%  51.6% 41.0% 69.0%  10.7% 12.8% 17.1%  2.9% 3.0% | 2017 2018  2.5% 2.2% 23.6% 20.4% 7.5% 6.8%  58.2% 53.4% 4.8% 3.5% 17.1% 9.6%  51.6% 54.5% 41.0% 43.5% 69.0% 66.5%  10.7% 11.0% 12.8% 13.3% 17.1% 18.7%  2.9% 1.9% 3.0% 2.1% | 2017         2018         Q2 18           2.5%         2.2%         1.0%           23.6%         20.4%         9.5%           7.5%         6.8%         3.4%           58.2%         53.4%         62.8%           4.8%         3.5%         2.0%           17.1%         9.6%         11.6%           51.6%         54.5%         54.2%           41.0%         43.5%         43.6%           69.0%         66.5%         65.6%           10.7%         11.0%         10.4%           12.8%         13.3%         13.8%           17.1%         18.7%         17.5%           2.9%         1.9%         2.0%           3.0%         2.1%         2.0% |

- (1) Net income for the period divided by the average of the end of period and end of prior period total assets.
- (2) Net income for the period divided by the average of the end of period and end of prior period total stockholders' equity
- (3) Financial margin divided by average interest-earning assets. Average interest-earning assets are determined on an annualized basis, based on beginning and end-of-monthly balances.
- (4) Refers to the period's total administrative expenses divided by the period's total operating income.
- (5) Refers to fees, commissions and other income divided by operating income.
- (6) Refers to cash and cash equivalents and investments divided by total deposits.
- (7) Refers to cash and cash equivalents and investments divided by total assets.
- (8) Refers to the end of period net capital as a percentage of risk-weighted assets.